

Curriculum vitae

Sandro Giuliani

Managing Director/Delegate of the
Board of Trustees of the Jacobs Foundation

PERSONAL DETAILS

Name Sandro Giuliani
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01.11.1972, Samedan

Address Seefeldquai 17, P.O. Box 8034 Zurich
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+41 44 3886128

Nationality Swiss

Civil status Married, two children (2007/2009)



PROFESSIONAL EXPERIENCE

Jacobs Foundation (JF), Zurich

Since 04.2015 **Delegate and member of the Board of Trustees**
Responsible for the management of the Jacobs Foundation as Delegate of the Board of Trustees.

Since 01.2013 **Managing Director**
Responsible for the execution of the operations of the Jacobs Foundation – one of the globally leading foundations in the field of child and youth development – with more than 100 research and intervention projects in Europe, Africa and Latin America and an annual budget of approx. CHF 40 millions.

07.2009 – 12.2012 **Program Officer Intervention**
Responsible for the assessment, selection, follow up and support of programs and projects in Western Europe with approx. 10 partner organizations and a yearly budget of CHF 3 – 4 millions.

Pestalozzi Childrens Foundation (PCF), Trogen

05.2006 – 05.2009 **Director International Programmes**
As member of the management board responsible for the overall management of the international programme department with approx. 30 employees and 40 partner organizations in 13 countries worldwide and a financial volume of approx. CHF 8 millions.

- 01.2003 – 06.2008 **Programme Director Central America**
Responsible for the launching, development and networking of the regional programmes in Honduras, El Salvador and Guatemala focusing on basic education, vocational training, peace education and child rights with 3 country coordinators, 9 local partner organizations and a financial volume of approx. 1.5 Million CHF per year.
- 04.2004 – 04.2006 **Programme Development**
04.2002 – 05.2003
Responsible for the support and coaching of the programme directors while launching new projects in Switzerland and Abroad through several assessment and monitoring missions to Ethiopia, Eritrea, Kenya, Uganda, Bosnia & Herzegovina, Croatia, Romania, Serbia, Macedonia, Moldova, Nicaragua, Honduras, El Salvador, Guatemala, Burma/Myanmar and Thailand.
- 08.2000 – 03.2002 **Assistant to the CEO**
Support of the CEO during the overall strategy development and reorganization process.
- 11.1999 – 03.2001 **In charge of High Donors and Business Administration**
Customer liaison with public institutions, foundations and companies, implementation of new concepts for sponsoring and legacies as well as development and introduction of an institutional reporting system.
- 03.1999 – 08.1999 **Civil Service**
Collaboration in the areas of high donor and sponsoring.

Edunámica Foundation

- 06.2003 – 03.2004 **Nadel-Internship in Costa Rica**
Responsible for the launching of a new project for talented primary students from low income families as well as support in the overall set up and development of the foundation in Costa Rica.

HONORARY POSTS

- Since 2016 Member of the Board of Directors of Swiss Foundations
- Since 06.2015 Member of the Board of Governors of Jacobs University, the only full fledged private Campus University in Germany
- Since 01.2015 Member of the expert commission of the city of Zurich responsible for the allocation of the international development budget of the city.
- Since 2013 Member of the Advisory Board of the German Children & Youth Foundation (DKJS)
- 03.2011 – 06.2014 Board member of the Association “Chance Volksschule” which is engaged in advocating for high pedagogical quality in the elementary school of the canton of Zurich.
- 08.2005 – 12.2010 Board Member of the Association “Peace Watch Switzerland” which engages in human rights protection through the organization of observation mission in post conflict regions.

EDUCATION

- 10.2002 – 07.2004 **ETH Zurich (NADEL)**
Master of advanced studies ETH in Development Cooperation
- 10.1992 – 01.1999 **Economics at the University of Zurich (Business Management)**
Graduation: lic.oec.publ., magna cum laude
Thesis: “Design of asymmetric relations in non profit organizations”
- 1985 – 1992 **High School: Lyceum Alpinum Zuoz, Type E**

LANGUAGE SKILLS

Rhaeto-Romanic	First mother tongue
German	Second mother tongue
English	Fluent (written and oral)
Spanish	Fluent (written and oral)
French	Good (written and oral)
Italian	Good (oral)

About the Jacobs Foundation

The Jacobs Foundation is active worldwide in promoting child and youth development. It was founded in Zurich by entrepreneur Klaus J. Jacobs in 1989. The Foundation’s endowment in 2014 totaled 4.5 billion Swiss francs (\$4.8 billion), and it allocates a budget of some 45 million Swiss francs per year to fund research projects, intervention programs and scientific institutions. About two-thirds of the grant making goes to scientific research in child and youth development. The Jacobs Foundation is committed to scientific excellence and evidence-based research.